



# WWW.SUPERCARSHARING.COM

# EXPERIENCE THE WORLD OF EXCLUSIVE CARS WITH SUPERCAR SHARING®

Supercar Co-Ownership | Supercar Rental | Supercar Collector Club



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Introduction



# ABOUT US AND ABOUT THE PASSION SUPERCARS

Supercar Sharing® was founded by Swiss car collectors Deivis H. Valdes and Joschua Ammann to cater to individuals with a unique sense of community, sustainability, and a deep passion for extraordinary automobiles. We've reimagined the economic and sustainable approach to managing exclusive vehicles, providing a comprehensive range of services tailored to enthusiasts of high-performance cars.

Since 2021 we are your trusted partner every step of the way, offering comprehensive support in vehicle management, registration, sports car rentals, and co-ownership. With our Co-Ownership solution, we go beyond traditional ownership models, allowing you to purchase fractional shares of premium sports cars at a fraction of the cost. This approach ensures unique service, optimized car usage, and significant tax savings.







**CEO, CIO & Founder**Deivis H. Valdes
Supercar Collector,
Enthusiast &
Tech Investor



CPO & Co-Founder
Joschua Ammann
Supercar Collector &
Member of the
Board of Directors



**Head of Key Clients**Filippo Pignatti
Head of Key Clients
Classic & Modern
Supercar Expert



Insurance Manager
Nick Born
Sports Car Insurance Expert
Zurich Insurance Group



Example Porsche 911 GT3 RS. 1 Co-Owner Share Price

# **CHF 40.700**

instead: CHF 370.000



In the realm of "sharing," the term "co-ownership" signifies a shared ownership arrangement for an asset. Traditionally, co-ownership has been associated with properties, art collections, yachts, and private jets. Now, with the groundbreaking concept of Supercar Sharing®, co-ownership extends to include sports cars, marking a pioneering shift in the world of luxury vehicle access and ownership.

# "An economical alternative to financing, sole purchase and leasing".

This grants users a range of versatile, commercial, and flexible advantages that surpass the limitations of standalone purchases, leases, or rentals. It's for this reason that an increasing number of discerning sports car enthusiasts, travelers and collectors particularly those seeking enlightened ownership solutions, are embracing our Co-Ownership Model. In the subsequent sections, we will delve deeper into the benefits of Supercar Co-Ownership and explore the process in detail.

# YOUR ADVANTAGES WITH SUPERCAR CO-OWNERSHIP

SUPERCAR SHARING® - MARKET LEADER IN SUPERCAR CO-OWNERSHIP

For globally minded collectors like ourselves, sports cars and supercars epitomize freedom, fun, and dream fulfillment.

Some seek to expand collections, others explore first purchases, while some prioritize practicality. Our Co-Ownership Model offers access to a diverse fleet without the burden of sole ownership, providing flexibility and cost-effectiveness. It's the epitome of shared passion and driving perfection.

Considering factors like insurance, vehicle and wealth taxes, idle garage space, depreciation, and other expenses, traditional ownership may indeed appear uneconomical. That's where Supercar Sharing® steps in as the solution.

1 vehicle + several owners =
Shared operational and acquisition
expenses



haring a vehicle necessitates a reconsideration of your economic strategy and a departure from sole ownership of a sports car.

However, those who carefully contemplate this shift and possess experience with supercars understand that such vehicles are utilized for only a fraction of their time. Our market research case study and personal experiences corroborates this fact. Despite this, expenses persist even during idle periods, such as winter. This led us to a realization: We can optimize this situation!

That's precisely why Supercar Sharing unites individuals who prioritize community, economic efficiency, and sustainability while never compromising on the joy of car ownership. Here are some of the benefits:

- > You become a co-owner, > Financing indepennot a tenant
- > Savings through Cost sharing
- > Security through **Fractional Contracts**

- dent of banks
- > Save storage and car managment
- > Simple purchase and Sale of shares

# 1. You become co-owner, not tenant

You're not just renting or leasing a vehicle; instead, you become a co-owner of your desired sports car at a fraction of the purchase price. Vehicles in the category above CHF 200,000 often incur daily rental costs exceeding CHF 1,000. A week, inclusive of mileage, can easily amount to CHF 6,000 - 10,000, while a month can surpass CHF 15,000.

For comparison: With us, you can purchase a Co-Owner vehicle share worth, for example, 22,000 francs and become co-owner of the vehicle for years to come.

# 2. Independent of banks - no leasing

Leasing - also known as renting - is a euphemism for renting.... Similarly, you're not merely the owner; instead, you make a monthly installment for the vehicle's usage. However, as a co-owner, you make a one-time payment for the vehicle's usage until it's sold.



Model: Pagani Huayra Roadster

For exclusive vehicles exceeding CHF 200,000 in Switzerland and other EU countries, individuals typically pay approximately CHF 40,000 upfront. Subsequently, they contribute over CHF 2,500 per month to the leasing company over an agreed term, such as 48 months. It's important to note the effective annual interest rate, averaging around 2-8% per year, which is factored into the calculation.

This equates to paying over CHF 100,000, including the down payment, over a term of 48 months, solely for the privilege of using the vehicle.

For comparison: We can provide access to such a vehicle through our co-ownership solution for CHF 22,000 per share, which includes an allowance of for example 3,000 km per year. You have the flexibility to decide how many shares, or percentages of the vehicle, you wish to purchase.

With our co-ownership model, there's no down payment or monthly costs. When the vehicle is sold, you'll receive your share back in your account, adjusted for any loss or increase in value.

# 3. Clever savings through cost sharing

You don't shoulder the entire burden of repair, maintenance, insurance, or vehicle taxes; instead, these costs are shared among participating co-owners. Additionally, we provide a guarantee for factory or vehicle warranty for all Supercar Sharing® vehicles. This translates to savings of **5 to 10 times** the cost of maintenance and operating the vehicle.

# 4. Sustainable engagement

Sustainability with sports cars? Absolutely achievable, yet often overlooked. Embracing collective thinking and action is a forward-thinking approach, even for us car enthusiasts. It conserves resources and minimizes our environmental footprint. Thanks to our community, road traffic isn't burdened by 10 identical vehicles, but rather just one vehicle shared among 10 people.



# 5. Highest purchase security - we guarantee that

Through the Fractional Purchase Contract, your share receives the same protection as a leased vehicle. Additionally, your share is safeguarded against unauthorized sale, and your name or company is registered in the Co-Owner Register of the vehicle, granting you EU-wide driving permission. Furthermore, Supercar Sharing® refrains from accepting deposits or down payments on vehicles not yet in our portfolio. This ensures that both you as the buyer and we as the operator bear no risk.





# 6. You are part of a unique community of over 1.000 members

You are among **like-minded people**.... You'll find yourself among kindred spirits at Supercar Sharing®. Joining our community means becoming part of a passionate collective of over 1,000 vehicle enthusiasts. Here, you'll connect with like-minded individuals, including enthusiasts, collectors, investors, entrepreneurs, company directors, and others who share a fervor for driving exceptional vehicles. Whether you're looking to expand your portfolio or coown multiple Supercars, you'll find camaraderie and shared excitement in our community.

# 7. Simple purchase and sale of units

Easily buy or sell your share through our Supercar Sharing® exchange whenever you wish to sell or change a vehicle share. Simply visit the "Advertise" section on our website or reach out to our customer service team.

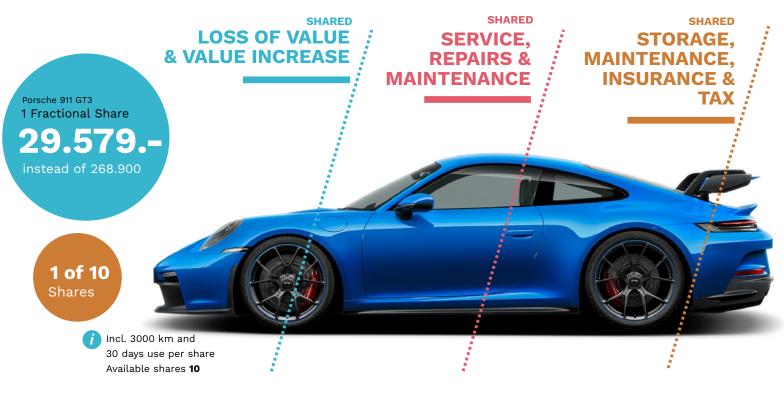
Typically, we sell a vehicle when it reaches a threshold where depreciation increases progressively with mileage. By leveraging our measurements and market price indicators for used sports cars, we accurately determine the ideal time to sell a vehicle.

# SUPERCAR CO-OWNERSHIP SUMMARISED

Vacancy, depreciation, care, maintenance, insurance, taxes, and servicing are all shared among the co-owners of the vehicle. Additionally, we provide the highest insurance coverage for all eventualities, along with a vehicle warranty. This comprehensive solution ensures optimal benefits, saving you 5-10 times the acquisition costs and annual expenses.

With not only the most sought-after sports car models but also long-term cost analyses of nearly every supercar on the market, we offer unparalleled value. Based on our internal customer survey, industry experts, and feedback from sports car owners, it's highly recommended to evaluate and compare our practical and cost-effective solutions **before** purchasing a supercar independently.

Additionally, you have the flexibility to sell your co-ownership share at any time through our exchange and receive the corresponding share value back when either selling the vehicle or your share.



**10**x

On average, we achieve annual **cost savings** of 5 to 10 times the annual costs through our Co-Ownership model.

The loss in value of an average of 30 % of the vehicle value is also reduced to 3 - 6 % per Co-Owner which leads to lower holder risks.



Maximum Cost efficiency through our **Sharing Principle** 





With our vehicle-specific service packages for supercars, additional service costs, storage & care, maintenance, tax and insurance are **covered** for all co-owners.





# THE SUPERCAR CO-OWNERSHIP SYSTEM®

# THE PROCESS

# AT SUPERCAR SHARING

# PHASE 1:

Purchase Phase Time Period 1 - 6 month In the first step, a group of 3 to 10 Co-Owners for the selected Car from our available offers and stock vehicles comes together. Companies can also purchase shares. Supercar Sharing offers exclusive vehicles to registered users and club members over minimum 28. You can browse, analyze costs/ savings, and send us a co-owner request.

# PHASE 2:

Registration & Usage Time Period within 7-14 days In the second step, once all 10 co-owner slots are filled, you'll receive a power of attorney for Europewide use. We provide comprehensive insurance, vehicle registration, tax and operational car management, and list you in the vehicle owners register, granting access to the booking app.

# PHASE 3:

Resale Phase Time Period 1 - 12 month Phase 3 involves advertising the car for sale on the public market after reaching maximum mileage, with options to sell back to a garage, payout the involved Co-Owners, or reinvest in new vehicle.

er 3 years of average ownership

# USAGE & PICKUP

hen multiple individuals share a vehicle, its usage is regulated through our App and long-term managed parking spaces and secure garages, in exclusive Car Storages, located throughout Switzerland, Germany, Monaco, and other franchise areas. The vehicle is stored there for shared use and is meticulously prepared for each collection. Handovers are facilitated by one of our employees or a Supercar-Storage service partner. With our comprehensive service, you can rest assured knowing that everything is taken care of, leaving you free from any worries.

To use the vehicle, our co-owners reserve it in advance through the digital booking app. Usage entitlement is calculated based on each co-owner's share of the vehicle. Here's an example, calculated on a 1-year basis:

Days of use per share: 30 days Use kilometres per share: 2000 km You acquire: **2 shares (20%)** in the Vehicle: Porsche 911 Turbo S Coupe

Your usage entitlement as a Co-Owner: 30 days x 2 shares = **60 days and 4,000km per year\*** 

\*This is for an unrestricted term for as long as you hold your share

Usage



### IN A GLANCE | THE BENEFITS OF OUR SUPERCAR CO-OWNERSHIP SYSTEM®

# WHY BECOMING A CO-OWNER WITH SUPERCAR SHARING



BEST PRICE GUARANTEE



SHARED PURCHA-SE & OPERATING COSTS



TAX OPTIMIZATION & TAX MANAGEMENT



VERIFIED COLLECTORS & APPROVED BUYERS



FLEXIBLE HOLDING PERIOD FROM 1 YEAR



EU-WIDE & SWISS DRIVING PERMISSION



SWISS REGISTRATION & LICENSE PLATES



PROFIT FROM RESALE



BOOKING SOLUTION & FULL CAR MANAGEMENT



PERFECTLY MAINTAINED & INSPECTED VEHICLES







# A MESSAGE FROM THE FOUNDER DEIVIS H. VALDES

more than just a passion—it's been a lifelong journey that has shaped who I am today. At Supercar Sharing, while our company was founded in 2021, our passion for cars has driven us for more than a decade.. We are not just in the business of providing luxury vehicles; we are dedicated to creating unforgettable experiences for discerning travelers, families, and car enthusiasts from around the world. With a commitment to excellence and a focus on fulfilling every possible wish and dream, we proudly support over 1,000 clients and members, ensuring their satisfaction is always our top priority.

Our team is here for you—Monday through Sunday—guaranteeing that your needs are met with the highest standards of service. Whether you're seeking the thrill of driving a rare supercar or the comfort of a luxury vehicle for your travels, we pride ourselves on being more than just a vehicle platform or car club; we are your **personal partner** in automotive experiences, dedicated to fulfilling your expectations every step of the way.

With passion and dedication, Deivis H. Valdes CEO, Supercar Sharing AG







# FROM THE SUPERCAR COLLECTION | CO-OWNERSHIP

# **CURRENT LISTING**

# LAMBORGHINI AVENTADOR LP780-4 ULTIMAE ROADSTER

A unique opportunity has emerged for co-ownership of one of the most exclusive modern vehicles on the market: the Lamborghini Aventador LP780-4 Ultimae Roadster. This automobile excellence is **1 of only 250** units produced globally, making it a prized possession among collectors and connoisseurs alike.

Auctions for these cars have fetched prices well **above 1 million USD.** This presents an opportunity to own a piece of automotive history, with shares starting from 99,000 CHF each. There are a total of 10 shares available for this Ultimae Roadster. Private viewings are now open at our Showroom in Kemptthal, Zurich.

# VEHICLE DATA

1 share Price CHF 99.000	Operating Costs* CHF 2.660 per share	Acceleration <b>2,8 sec</b>	Registration <b>08.2022</b>	Exterior Color <b>Grigio Titans</b>	Empty Weight <b>1.767 kg</b>
Total Price	Annual km usage	Power	Type	Interior Color	Drive
CHF 900.000	<b>1500 km per share</b>	<b>780 HP</b>	<b>Roadster</b>	<b>Black</b>	<b>AWD</b>
Total Shares	Annual day usage 30 days per share	Odometer	Cylinder	Top Speed	Gearshift
10 Shares		<b>900 km</b>	<b>V12</b>	<b>355 km/h</b>	<b>Automatic</b>

# **MORE EXCLUSIVE LISTINGS**

VEHICLE & MODELL	TOTAL PRICE	PRICE PER SHARE 1 of 10	OPERATING COSTS	USAGE PER SHARE	HOLDING PERIOD
Lamborghi Huracan S		CHF 42'878	CHF 1'768	2000 km p.a. 30 days p.a.	4 y
Rolls Royc Ghost II	e CHF 339'800	CHF 37'378	CHF 2'398	2000 km p.a. 30 days p.a.	4 y
Ferrari Portofino	CHF 184'800	CHF 20'328	CHF 1'676	2000 km p.a. 30 days p.a.	3 у
Ferrari F8 Spider	CHF 335'900	CHF 36'949	CHF 2'275	2000 km p.a. 30 days p.a.	3 y
McLaren 750S Spide	CHF 369'800	CHF 40'678	CHF 1'989	2000 km p.a. 30 days p.a.	4 y
Ferrari Purosangue	CHF 719'800	CHF 79"178	CHF 2'219	3000 km p.a. 30 days p.a.	4 y
Ferrari GTO 4LUSSO V	T CHE 216.500	CHF 23'815	CHF 1'778	2000 km p.a. 30 days p.a.	3 y

Listings







# THE MONACO EXCLUSIVE CAR BUNDLE



YEAR OF REGISTRATION:

SHARES:

1 of 10 shares available

CONDITION: **New cars** 

2024

OWNERSHIP: From 10% stake

BUNDLE NEW PRICE:

EUR 1.094.205

2000 km & 30 days per year

SHARE PRICE: EUR 120.362 HOLIDAY LOCATION:
Monaco (MC)

USAGE:

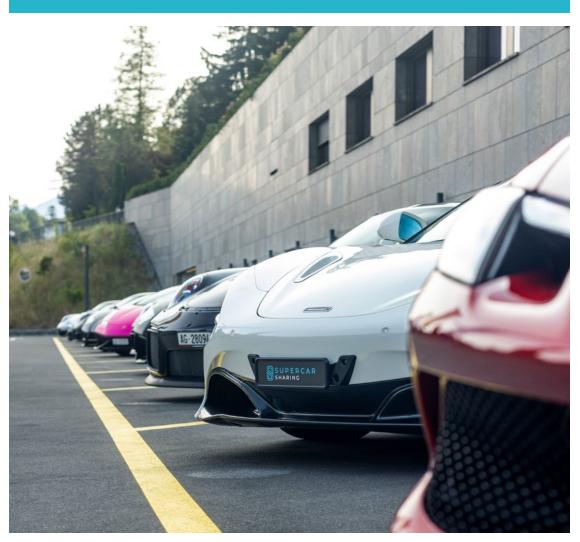




# THE FUTURE OF SUPERCAR COLLECTORS WWW.SUPERCARSHARING.CH DESTRUCTION OF SUPERCAR COLLECTORS WWW.SUPERCARSHARING.CH

# WE LIVE EXCLUSIVE CARS

**#SUPERCARSHARING** 

























# RENT EXCEPTIONAL SPORTS CARS AND LUXURY CARS ONLINE

Rent sports cars, supercars, and luxury vehicles from various brands securely at our Supercar Sharing locations in Switzerland and other franchise areas. Check live availability online anytime and enjoy the convenience of vehicle deliveries to your desired address. Our rentals range from short-term options starting at 6 hours to long-term rentals spanning over 30 days, and even supercar subscriptions for up to 6 months, ensuring exceptional experiences tailored to your needs. Scan the QR code below to explore our current rental offers.



### **SUPERCAR SHARING®**

### JOIN THE SUPERCAR COLLECTOR CLUB

Automotive passion transcends borders and connects us on an emotional level, forming a global movement that we proudly share with our members. It's about more than just vehicles; it's about embracing the spirit, the passion for sports cars, and the artistry of automotive engineering. This is precisely what Supercar Sharing® embodies as a community of passionate vehicle collectors and enthusiasts. Our Club was specifically designed to meet the needs of enthusiasts both nationally and internationally. Through our extensive referral network, we are delighted to welcome over 1,000 members to our collector club today.

Join our exclusive Supercar Sharing community and gain access to everything we offer. Discover more about our program on the next page.





### +1200 Members



### **MEMBERSHIP BLUE**

### JOIN EXCLUSIVE LISTINGS, PRIORITY ACCESS AND EVENTS

FROM CHF / € / £ 499

- Credit of CHF/€ 199 when purchasing a vehicle share
- Access to our exclusive Supercar offers
- Priority Access & Possibility to participate in co-owner bids
- Invitation to events, supercar launch events and networking events
- Access to our online network of collectors, car enthusiasts and entrepreneurs (+1000 members)

- Access to private off-market listings of hypercars and limited supercars
- Access to our showroom premises and storage (free coffee and soft drinks)
- 1 concierge hour included free of charge (travel support, booking support)
- Secure storage and parking options for your own vehicle at our locations

Online membership fee 1 (year): 499.-(Apply online in the link below)







### OUR PARTNERS A COMMON PASSION

ur Supercar Sharing network comprises thrilling, exclusive, and innovative partnerships spanning supercars, technology, and infrastructure. These outstanding companies align with us on the future-oriented journey of shared mobility.

We extend our gratitude to our partners in Bern, Lucerne, Monaco, and Zurich Kemptthal. Our dedicated team is committed to fostering the continued growth of our Supercar Sharing network, ensuring that you reap the benefits of our services for years to come.



## OUR MAIN LOCATION IN KEMPTTHAL, ZURICH

nly 15 minutes from the Zurich Airport, our main location is in the historic buildings of Motorworld in Kemptthal.

On 2 floors and an exhibition parking space on the ground floor, our vehicles are professionally stored and prepared by the service team on site.

Come by and enjoy a coffee on the 2nd floor and look down on the legendary hall filled with exceptional classics and sports cars. We will be happy to welcome you personally by appointment in Kemptthal.

Link: www.supercarsharing.com/location Motorworld: www.motorworld.de/region-zurich





### **Location Partner Bern**

he P791 Residence is the largest car hotel in Switzerland, run by Michèle Ulmann and Dominic Beck. The luxury hotel "The Car Residence" is located in Belp near Bern Airport and offers space for up to 300 vehicles.

In cooperation with Supercar Sharing, P791 also offers services for the maintenance, refurbishment, care, management and storage of the vehicle collection.

Link: www.p791.ch/

Partner



### **Location Partner Lucerne**

The firstcarlounge® is home to the best-rated storage facility for high-end cars and classic cars in Switzerland. Centrally located near Zurich and Lucerne, the facilities, each covering over 2,700 square metres, are in Feusisberg and Emmen.

The enclosed complex is air-conditioned. In addition, privacy is a top priority for car enthusiasts here. With firstcarlounge® as a storage facility, Supercar Sharing has an ideal partner for exceptional cars in the Lucerne to Zurich area.

Link: www.firstcarlounge.ch



### OUR PARTNER IN MUNICH

ur location partner in Germany, for the greater Munich and Bavaria area. Hubraum GmbH, as an established car storage for sports cars and classic cars, offers our customers indispensable services with excellent quality, which are necessary for the professional adjustment of our exclusive automobiles.

Among them: Clean, dry and low-dust storage of the vehicle - Constant temperature in the hall, own company petrol station and much more. We are pleased to pass on to you the excellent customer service of Hubraum GmbH.

Link: www.hubraum-gmbh.de







SUPERCAR SHARING



The Supercar Sharing team is already looking forward to the fulfilment of your automotive dream and will be at your side as partners in all your concerns.

Supercar Sharing AG Badenerstrasse 549 8048 Zürich

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